

PSYCHOLOGISTS' ATTITUDES TOWARD MONEY: USE OF COGNITIVE BEHAVIORAL THEORY TO EXPLAIN HOW WE PERPETUATE OUR FINANCIAL ABUSE

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Money Scripts





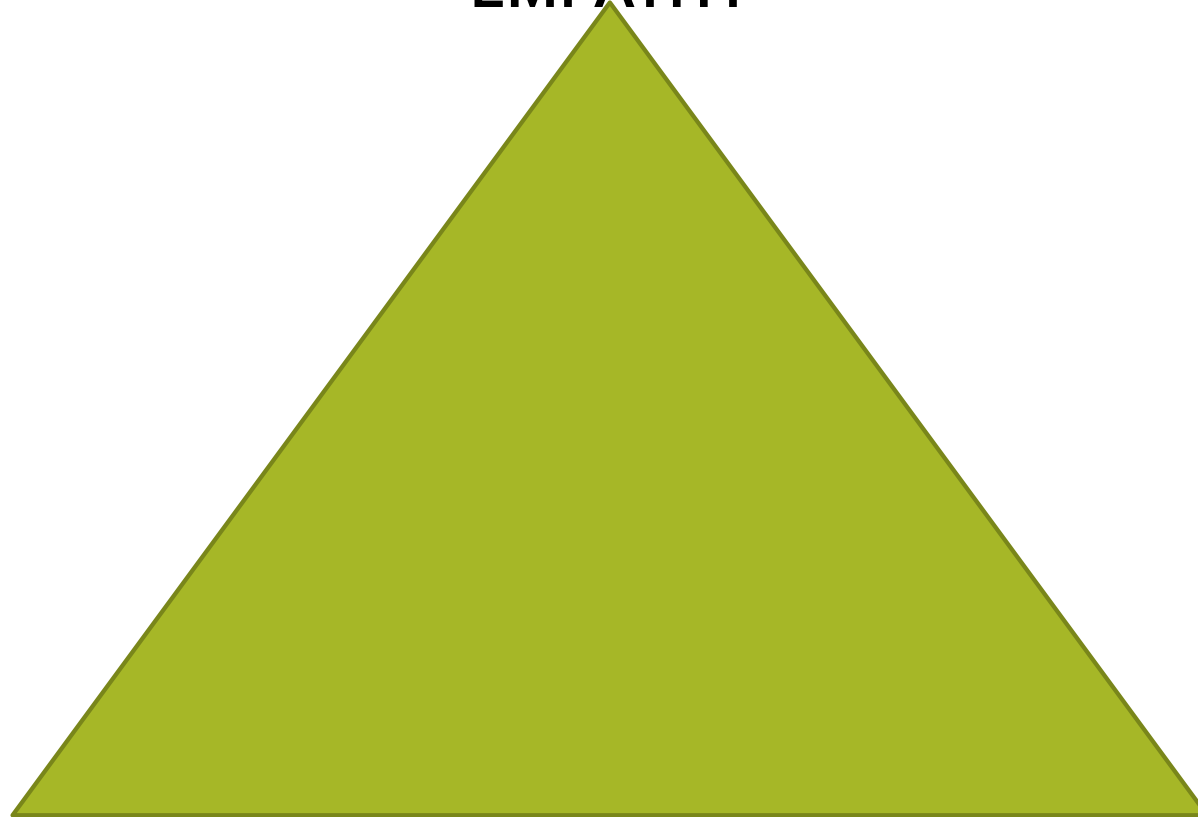
BELIEFS ABOUT MONEY...

“Scripts” about money are often ignored
in graduate programs



Let's start with our expectations as
mental health practitioners...

EMPATHY



**UNCONDITIONAL
POSITIVE REGARD**

RAPPORT

Our current dynamic

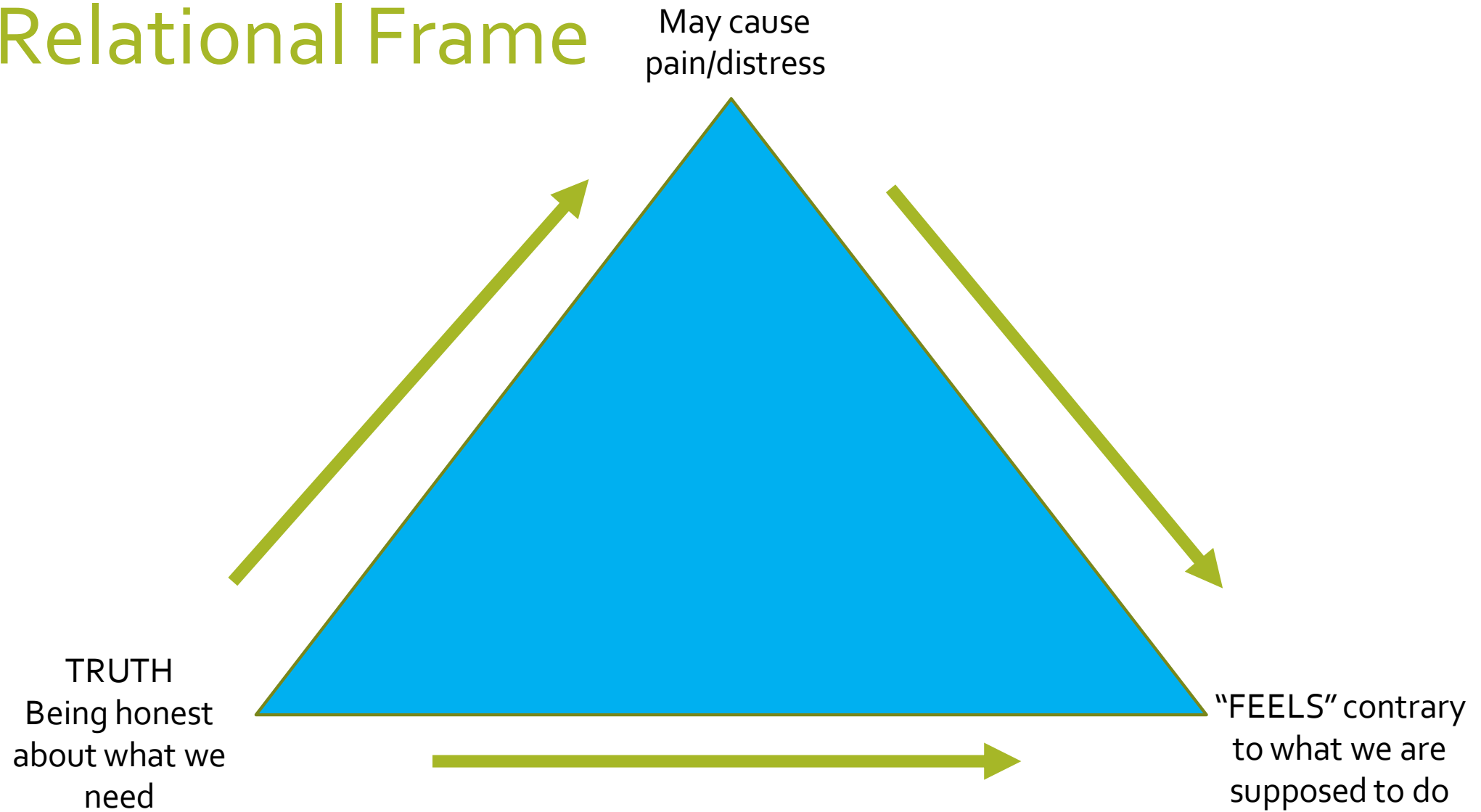
"It sounds like you are incredibly stressed about finances"



I mean you can just
That will be **\$250**
pay me **\$75**
for today's session.

"I am, Dr. Lori. *You understand me so well.*"

Relational Frame



Avoidance



IT WORKS

(BTW: that can be a problem
in behaviorism)

- Patients are happy/less distressed
- We feel like “good therapists”

So, are we doing the best for our patients?

And, are we doing the best for our field?

Even more, are we doing the best for ourselves?

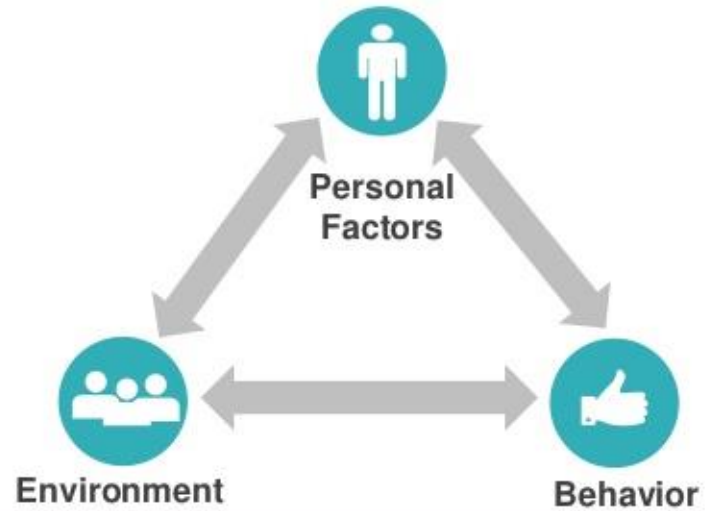
Costs of Avoidance



$$\text{DISAPPOINTMENT} = \frac{\text{EXPECTATION}}{\text{REALITY}}$$

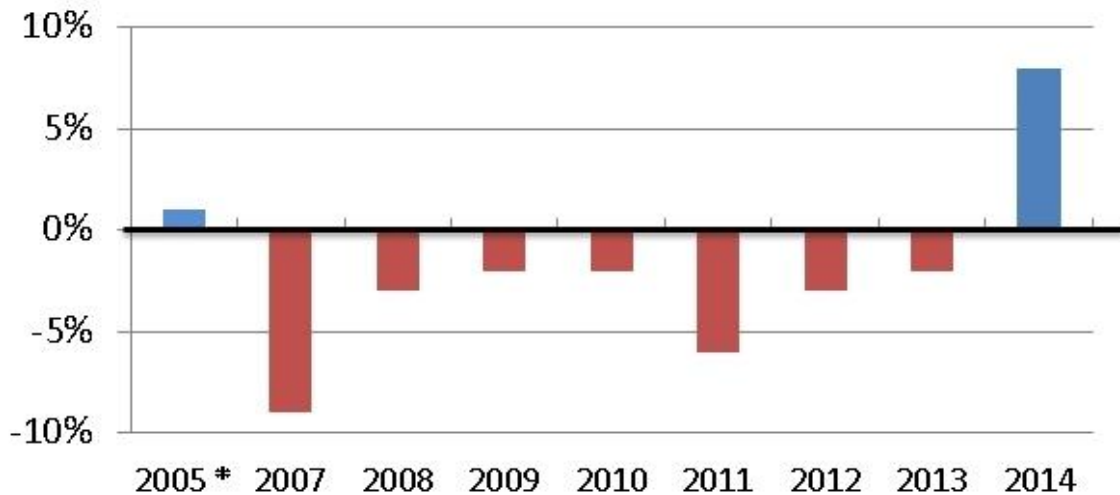
**MORE
COSTS...**

Reciprocal Determinism



MORE COSTS...

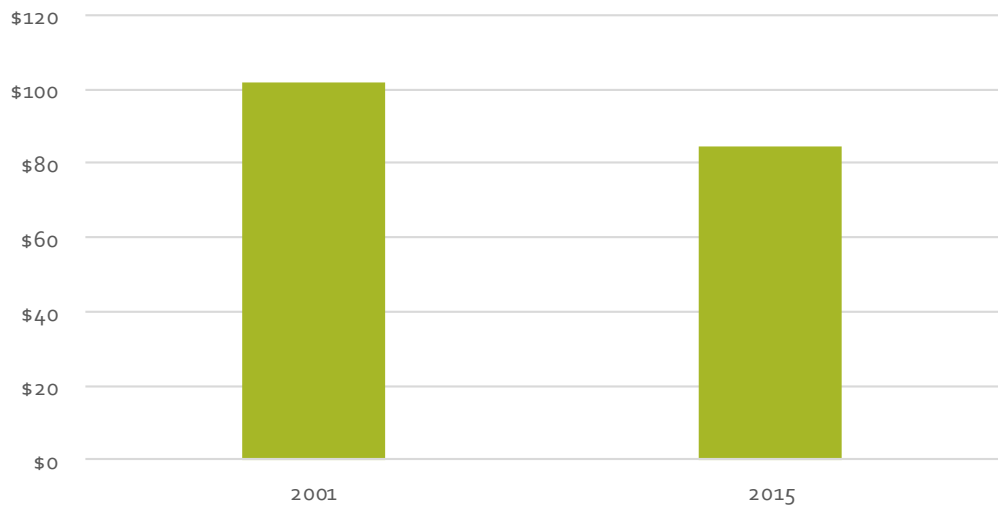
Year-to-year changes in total Medicare payments allocated for psychologists' services



*There is no data available from CMS for 2006

INCREASE IN NEED

MEDICARE REIMBURSEMENT FOR PSYCHOLOGISTS

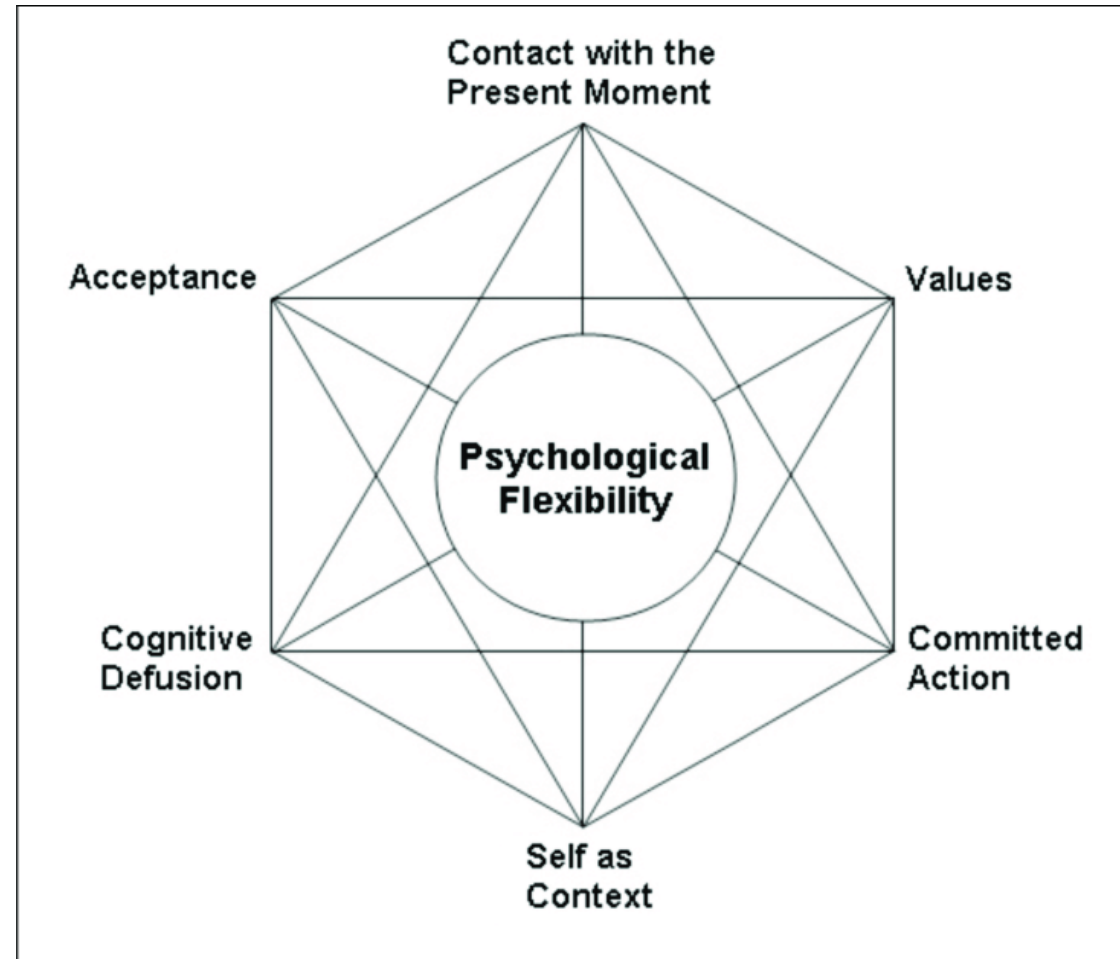


DECREASE IN REIMBURSEMENT

ENVIRONMENTAL IMPACT



PSYCHOLOGIST "TREATMENT PLAN"



We can be more mindfully aware of this issue

Stick to our values to help patients and our field

Be committed to doing what works

HEXAFLEX

HEXAFLEX

View

View ourselves as humans who can be empathic for others AND put ourselves first

Separate

Separate from our fearful thoughts and feelings

Accept

Accept a wide range of experiences: sometimes we can disappoint patients and that's ok



HOPE THIS
PLANTED A
SEED FOR
CHANGE

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